

**PRESS RELEASE** 

Lyon, October 16, 2014

## Six-month total sales: €25.5 million

Significant points for first half year period:

- Printing Activity remains at a satisfactory level
- Home Décor activity marked by an unfavourable n-1 base effect
- Hardware market on standby
- Continued investment in innovation

Consolidated sales - first six months (April1 - September 30, 2014)

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	April 1– September 30, 2014				Q2: July 1 – September 30, 2014			
Non audited	6 Months	6 Months			3 Months	3 Months		
In € million	2014/2015	2013/2014	Var.€M	Var.%	Q2 14	Q2 13	Var. €M	Var.%
Printing Activity	14.41	14.92	-0.51	-3.4%	7.33	7.34	-0.01	-0.1%
Hardware Activity	11.08	10.85	0.23	+2.1%	4.03	5.29	-1.26	-23.9%
Total 6 months	25.49	25.77	-0.28	-1.1%	11.36	12.63	-1.27	-10.1%
Total constant currencies	25.79	25.77	0.02	+0.1%	11.43	12.63	-1.20	-9.5%

With constant currencies, Sales stand at **€25.79 million**, mainly due to fluctuations of the South African Rand (-10.7%) and the CAD (-6%) while the GBP is up 6%.

Compared to Q1, activity is down 19.7% but up 4.8% compared to Q2 n-2.

Excluding Home Décor, **Printing Activity** is down 1.6% for the period at **€11.01 million** and 0.6% for the second quarter at **€5.45** million. Activity in Spain and in England is down, while in France, Canada and South Africa (excluding currency effect) activity continues to progress. In a context of poor economic growth, clients remain cautious.

**Home Décor** at  $\in 5.22$  million ( $\in 6.12$  million in n-1) is down 15% for the period (-21% for Q1 and - 8.6% for Q2). Sales levels for the first half year 2013/2014 are however high, up 4.4% on n-2 figures.

**Hardware sales** (excluding Home Décor) are up 9.5% for the period at **€9.27 million**. Q2 activity is down 24% due to an unfavourable base effect (for n-1, activity was up 37.4%).

## **Outlook**

On September 30, 2014 order backlog, mainly for hardware, stands at €4.8 million.

In October Distec, our German company, signed a purchase agreement that should lead to scrollers orders in Russia for around  $\in$  3.3 million.

A number of price quotations are standing for decision mainly for LED displays and street furniture.

First orders for 2m and 8 m2 billboards integrating our bluetech technology have been received.

Our equity partnership in china is moving. The shareholder agreement is signed; companies registration and lease agreement are underway. Production start is planned for Q2 2015.

In line with the group's mid-term strategy, Prismaflex International continues the development of innovative products and remains confident in its capacity to improve the mid-term order backlog.

Next press release:

6-month results: November 27, 2014 after closure – Conference call November 28, 2014 at 10am.

PRISMAFLEX INTERNATIONAL Outdoor Advertising solutions manufacturer and wide format digital printing ISIN: FR0004044600-PRS - Reuters: PRS.PA – Bloomberg: PRS FP NYSE-Euronext Paris – Compartiment C www.prismaflex.com

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